

# BRENTWOOD HILLS HOMEOWNERS ASSOCIATION

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Dear Brentwood Hills Homeowner:

You have probably noticed an up-tick lately in the level of activity in our canyon by security-patrol and burglar alarm companies. For several months, Brentwood Hills Homeowners Association (BHHA) has been working closely with our neighbor associations in Lower Mandeville (MCA) and Upper Mandeville (UMCA) to improve these patrol services. Our common goal is to achieve true, permanent, 24-hour dedicated security patrol presence in the canyon.

Palisades Patrol, with their white and green cars, has been our “preferred provider” since 2005. All their patrolmen are trained former law enforcement personnel, are competent and work closely with LAPD. You may also have noticed ACS Security Services, with their yellow trucks, and ADT, blue-and-white, have been more visible. ACS has launched a vigorous campaign to sign up BHHA residents, including direct-mail and knocking on doors. After researching and meeting with representatives from these companies, it is the opinion of BHHA, MCA and UMCA that the optimal patrol and alarm-monitoring service is *Palisades Patrol*.

At our August meeting, BHHA’s Board of Directors voted unanimously to endorse Palisades Patrol as the “provider of choice” and we encourage all residents to sign up with Palisades Patrol. You should decide what is right for you. But if we are going to achieve true 24-hour coverage in the canyon, we must consolidate behind one company or another. Palisades Patrol has been providing approximately 16-hour coverage. They will be raising this service to 24-hours, and have agreed to lower their rates in order to sign-up more homeowners in order to make this economically practical. In total they need about 350 subscribers in the canyon, for it to be cost-effective for the security company.

Palisades Patrol has agreed to reduce their monthly charge for patrol service from \$105 to just **\$75** per month. Subscribers enjoy vacation watch, newspaper and mail pickup, and escort service. This pricing is protected for at least three years, subject to 3% to 5% inflation and cost of living increases. For those who *already* subscribe to Palisades Patrol, this will yield you a 29% cost reduction, taking effect beginning with the next three-month billing cycle.

If you have an existing security system and want it monitored by Palisades Patrol, their charge for that extra service will range between **\$35 and \$55** per month, depending on the age and sophistication of your burglar alarm system. Palisades Patrol tells us they can convert almost any recent security system for monitoring by them. New subscribers will be converted **free of charge** for the first 90 days (after that it will be half price for the next 90 days, and thereafter the regular charge of \$300 applies). Palisades Patrol is also offering **25% off** on custom installations and upgrades, and they offer an attractive “starter package” for those without alarm systems for approximately \$850. Palisades Patrol will also install camera systems and integrate them with alarm systems for online functionality and personal monitoring.

As mentioned, we have worked closely with Palisades Patrol and its President, Scott Wagenseller, for about six years. He will be sending out letters describing their services in more detail, and his team is available to answer any questions you may have. Their phone number is **(310) 454-7741**.

Your Board of Directors is confident we will be successful. If you have questions, please contact President Mike Leslie at 213-629-9040, or Vice President Eric Edmunds, 310-575-0800.

On a different subject, we are pleased to report that our annual *Homeowners Association Party* will take place **Sunday, October 16, 2011**, from 3:00 to 5:30 p.m. This year we will return to the Mandels’ gracious home located at 2260 Westridge Road. The cocktail party and dinner are open to all paid members of BHHA. If you haven’t yet joined or renewed (only \$40), phone or email Mike or Eric, or visit PayPal. (Select “Send Money,” and for payee’s email address use [eedmunds@frlawcorp.com](mailto:eedmunds@frlawcorp.com)). We hope to see you October 16!